



Bullish 1Q 2026 Shareholder Update

May 14, 2026

Disclaimer

Non-IFRS financial measures and key performance indicators

This communication includes certain financial measures that are not recognized by the International Financial Reporting Standards (“IFRS”). These non-IFRS financial measures are “adjusted transaction revenue,” “subscription, services & other revenue,” “adjusted revenue,” “adjusted operating expense,” “adjusted net income / (loss)” and “adjusted EBITDA,” “gross liquid assets” and “net liquid assets.” These non-IFRS financial measures should not be considered in isolation or as an alternative to net income, cash flows from operations or other measures of profitability, liquidity or performance under IFRS. We believe these non-IFRS financial measures provide useful information to management and investors regarding certain financial and business trends. These non-IFRS financial measures are subject to inherent limitations as they reflect the exercise of judgments about which items of expense and income are excluded or included in determining these non-IFRS financial measures. Refer to the Appendix for further details and a reconciliation of the non-IFRS financial measures presented to their most directly comparable IFRS financial measures.

This communication also provides our forward-looking “adjusted transaction revenue,” “subscription, services & other revenue,” “adjusted revenue,” “adjusted operating expense,” “adjusted EBITDA,” and “adjusted net income” guidance for the upcoming fiscal quarter. Information reconciling upcoming fiscal quarter “adjusted transaction revenue,” “subscription, services & other revenue,” “adjusted revenue,” “adjusted operating expense,” “adjusted EBITDA,” and “adjusted net income” to the most directly comparable IFRS financial measures is unavailable to us without unreasonable effort due to the high variability, complexity and lack of visibility in making accurate forecasts and projections to certain reconciling items. These items cannot be reasonably and accurately predicted without the investment of undue time, costs and other resources, and accordingly, no reconciliation of the forward-looking non-IFRS financial measures is included. These reconciling items could be material to our actual results for the period.

In addition, management is providing forward-looking guidance on the following key performance indicator, Trading Volume, for the upcoming fiscal quarter. Refer to the Appendix in this communication for definitions of key performance indicators.

Mark-to-Market — Digital asset prices are subject to extreme volatility, and our holdings of digital assets and other balance sheet items fluctuate constantly in the ordinary course of business. You should not assume that the amounts depicted in this presentation as “mark-to-market” as of March 2026 reflect the actual holdings or balances as of such date or any other date subsequent to March 31, 2026.

Additional information

This communication should be read together with the accompanying earnings press release, available on our Investor Relations website investors.bullish.com.

Forward-Looking Statements

This communication contains “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Sentences containing words such as “believe,” “intend,” “plan,” “may,” “will,” “expect,” “should,” “could,” “anticipate,” “estimate,” “predict,” “project,” or their negatives, or other similar expressions of a future or forward-looking nature generally should be considered forward-looking statements. Such statements include, without limitation, statements relating to the acquisition of Equiniti, the future financial or operating performance, business strategy, and potential market opportunity of Bullish, Equiniti or the combined companies; our expected financial or operating performance, including for the upcoming fiscal quarter; our business strategy and potential market opportunities; current and prospective products, services or acquisitions; trends in, demand for, and growth and market size of, the digital assets industry; the breadth and timing of onchain adoption; expectations regarding relationships with clients and third-party business partners and overall business momentum; our plans and expectations related to tokenization and the growth and adoption of tokenized securities and blockchain technology; competition in our industry; the regulatory and legal environment, including regulatory proceedings or approvals; and general economic and business conditions.

Such forward-looking statements are based upon estimates and assumptions that, while considered reasonable by us, are inherently uncertain and are subject to risks, uncertainties, and other factors which could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Factors that may cause results to differ from those expressed in our forward-looking statements include, but are not limited to: the satisfaction of the conditions to closing the acquisition of Equiniti in the anticipated timeframe or at all; the failure to obtain necessary regulatory approvals; the ability to realize the anticipated benefits of the combination; the ability to successfully integrate the business; litigation or regulatory actions related to the acquisition and combination; disruption from the acquisition and combination and its impact on our ability to grow our business and operations, including in new geographic locations; the costs or expenditures associated therewith; intense competition in our industry, including from unregulated and less-regulated entities and platforms; our ability to execute our business strategy and grow our business and operations, including in new geographic locations; our ability to develop, launch and improve our products and services and their adoption; our ability to attract and retain customers; the evolving rules and regulations applicable to digital assets, tokenization and our products and services; our ability to obtain and maintain regulatory approvals and stay in compliance with laws and regulations, and the costs of doing so; evolution and adoption of digital assets; interest rate fluctuations and digital asset price volatility; changes in, or unexpected, costs to operate our business; cybersecurity risks, including with respect to digital assets custody; disruptions to information and technology systems, blockchain networks and third-party services on which we rely; changes in general market, political or economic conditions; and other risks and uncertainties set forth in the section entitled “Risk Factors” in our 20-F dated March 9, 2026 filed with the Securities and Exchange Commission (“SEC”), as well as potential risks and uncertainties disclosed in our other filings with the SEC. We may not actually achieve the performance, plans, or expectations disclosed in our forward-looking statements. Nothing in this communication should be regarded as a representation by any person that the forward-looking statements set forth therein will be achieved or that any of the contemplated results of such forward-looking statements will be achieved. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. We do not undertake any duty to update forward-looking statements.

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Speaking Today



Tom Farley

Chief Executive Officer



David Bonanno

Chief Financial Officer



Bullish is Acquiring Equiniti

Becoming a market leading transfer agent,
with over 15,000 global clients, ~3,000 issuers, and 20 million KYC'd
shareholder customers



Tokenization Turns Assets Into Active Infrastructure

Tokenization

Active Asset

Programmable • Self-sovereign • Always-on

Static Record

Database entry • Custodian-held •
Reconciliation-heavy

The process of converting ownership
of an asset into a transferable record
on a blockchain.

Always-on Infrastructure

Markets, ownership
and governance
operate continuously
across 24/7/365

Instant Settlement

Real-time settlement
with increased
capital efficiency and
reduced risk

Dynamic Functionality

Directly embedded
rights, rules, corporate
actions, voting, vesting
schedules, compliance,
and permissions



Bullish + Equiniti: Building the Integrated Service Provider to Unlock a \$270T Opportunity

1 End-to-end tokenization services

Everything you need to go from token design to market — in one platform.

2 Unified transfer agent ledger

Tokenized and certificated, unified — no reconciliation, no friction.

3 Broad base of blue-chip issuer relationships

Adopted where it matters most — at the issuer level, not the investor level.



Bullish Now

Bullish

Global, regulated
digital assets spot and
derivatives exchange

Leading digital
assets media and
visibility platform

Proprietary digital
assets indices and
data services provider

Combined 2026E Highlights

~\$1.3B

Revenue

15,000+

Corporate Clients

~\$500M

Adjusted EBITDA
Less Capex

\$500B+

Annual Dividends
Processed

~\$280M

Adjusted Net
Income

20M+

KYC'd Shareholders

Equiniti

Leading global transfer
agent delivering
regulatory-required
ledgery services

End-to-end
investor relations
services

Stable recurring
cash flows



A Bullish Era



The Next Evolution of Capital Markets Is Here

Bullish Standalone Financials & KPIs

1Q 2026 Update

1Q 2026 Earnings

Total Trading
Volume

\$197B

Spot Trading Volume

\$176B

Options Trading
Volume

\$12B

Adjusted Revenue

\$93M

Adjusted
Transaction
Revenue

\$38M

Subscription,
Services, and Other
Revenue

\$55M

Adjusted EBITDA

\$35M

Adjusted Net
Income

\$20M

Adjusted OPEX

\$58M



Signed a definitive agreement to acquire Equiniti for \$4.2B

Creating the first fully integrated blockchain-enabled, blue-chip issuer services provider – unifying a regulated transfer agent with end-to-end tokenization infrastructure



Solidified position as the #2 Exchange for BTC Options

Drove growth by signing new clients and launching key product enhancements, contributing to Bullish Options Trading volume reaching \$11.6B and open interest capture of 14% market share²



Diversified Product Offerings

Filed to receive our futures and options exchange and clearinghouse licenses (i.e., DCM, DCO) to expand our derivatives offerings to the United States



Flagship Consensus Events

Highly successful Consensus Hong Kong (Q1) and Miami (Q2) events, drawing a combined 26,000+ attendees across 100+ countries



CoinDesk Indices

Partnered with Morgan Stanley on their recently launched BTC ETF and soon to be launched ETH and SOL ETFs

Notes:

- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, and adjusted OPEX are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- BTC options trading volume through March 31, 2026. Open interest data through April 30, 2026 (Source: CoinDesk)



Income Statement and KPIs

Figures in \$ millions, unless otherwise noted

	1Q25	2Q25	3Q25	4Q25	1Q26
Financial Metrics (\$M)¹					
Adjusted Transaction Revenue	\$42.0	\$24.1	\$26.7	\$37.9	\$38.0
Subscription & Services Revenue	19.7	31.9	49.3	54.6	54.8
Revaluation of digital assets held as investments & Other ²	0.6	1.0	0.5	0.0	0.0
Total Adjusted Revenue	62.4	57.0	76.5	92.5	92.8
Adjusted Operating Expenses	49.2	48.9	47.9	48.1	57.7
Adjusted EBITDA	\$13.2	\$8.1	\$28.6	\$44.5	\$35.1
<i>% Margin</i>	<i>21.1%</i>	<i>14.2%</i>	<i>37.4%</i>	<i>48.1%</i>	<i>37.9%</i>
Finance Expenses	10.2	13.3	13.9	14.9	14.1
Tax effect of adjusted net income before taxes	0.0	(0.0)	(0.1)	0.1	0.0
Depreciation and amortization, other	0.8	0.8	0.9	0.6	0.8
Adjusted Net Income	\$2.1	(\$6.0)	\$13.8	\$28.9	\$20.3
<i>% Margin</i>	<i>3.4%</i>	<i>(10.5%)</i>	<i>18.1%</i>	<i>31.2%</i>	<i>21.9%</i>
Key Performance Indicators					
BTC Price (daily average, '000s)	\$93.5	\$98.5	\$114.4	\$100.0	\$76.4
Exchange KPIs					
Annualized BTC Volatility (Spot)	47.4%	35.3%	26.0%	40.5%	47.0%
Avg. Daily Trading Vol (Spot, \$M)	\$2,550.5	\$1,791.1	\$1,417.6	\$2,228.8	\$1,952.2
Avg. Daily Trading Vol (Perp, \$M)	\$248.8	\$182.6	\$128.0	\$90.0	\$105.5
Avg. Daily Trading Vol (Options, \$M)	N/A	N/A	N/A	\$98.5	\$128.8
Bullish OPEX Metrics					
Headcount	406	406	409	414	405
CoinDesk Insights					
CoinDesk.com total pageviews (million)	27.8	26.4	28.7	28.5	35.5
CoinDesk.com monthly unique visitors (million)	3.1	2.9	2.7	3.0	4.4

Notes:

- Adjusted transaction revenue, subscription, services and other revenue and adjusted operating expenses and adjusted net income / (loss) are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures. Adjusted operating expenses exclude share-based compensation and non-recurring expenses. *FY'25 CoinDesk monthly unique visitors is a monthly average across the full year
- Figures presented may not sum precisely due to rounding

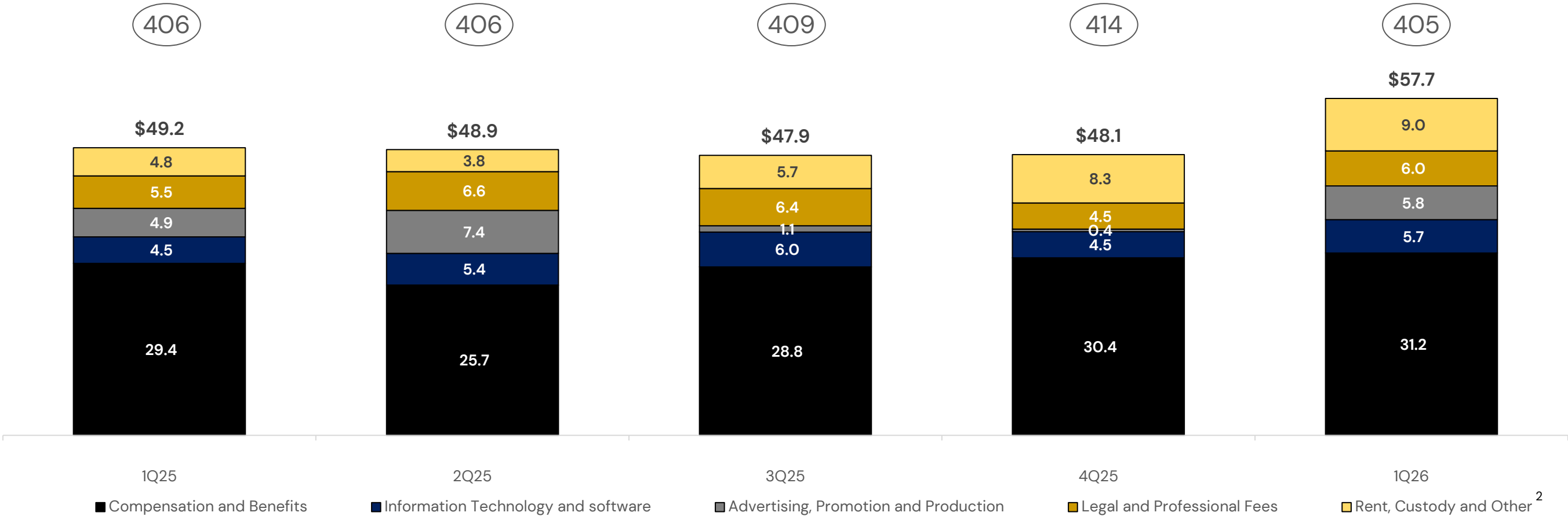


Adjusted Operating Expense Summary

Adjusted Operating Expenses

Figures in \$ millions, unless otherwise noted

○ End of period total Headcount



Notes:

- 1. Adjusted operating expense is a non-IFRS measure. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures. Adjusted operating expense excludes share-based compensation and non-recurring expenses
- 2. Right-of-Use assets are included in Rent, Custody, and Other Expenses
- 3. Figures presented may not sum precisely due to rounding



Digital Asset Balances

Digital Asset Balances – 1Q26

	 BTC ²	 ETH ²	 USDx	Other	Total ²
Ending Price as of 03/31/2026 ¹	\$66,597	\$2,046			
Units (in 000s)					
Digital assets held – intangible assets	18.2	4.2			
Digital assets held – inventories	1.7	6.6			
Loan and other receivable – digital assets	1.6	4.1			
Digital assets held – financial assets	–	–			
Investments in financial assets	2.3	–			
Total	23.7 ³	14.9			
USD Balance (\$ Millions)					
Digital assets held – intangible assets	\$1,210	\$9	\$74	\$6	\$1,299
Digital assets held – inventories	111	14	13	6	143
Loan and other receivable – digital assets	106	8	278	2	396
Digital assets held – financial assets	–	–	603	260 ³	863
Investments in financial assets	150	–	–	117	267
Total	\$1,577	\$30	\$968	\$391	\$2,967

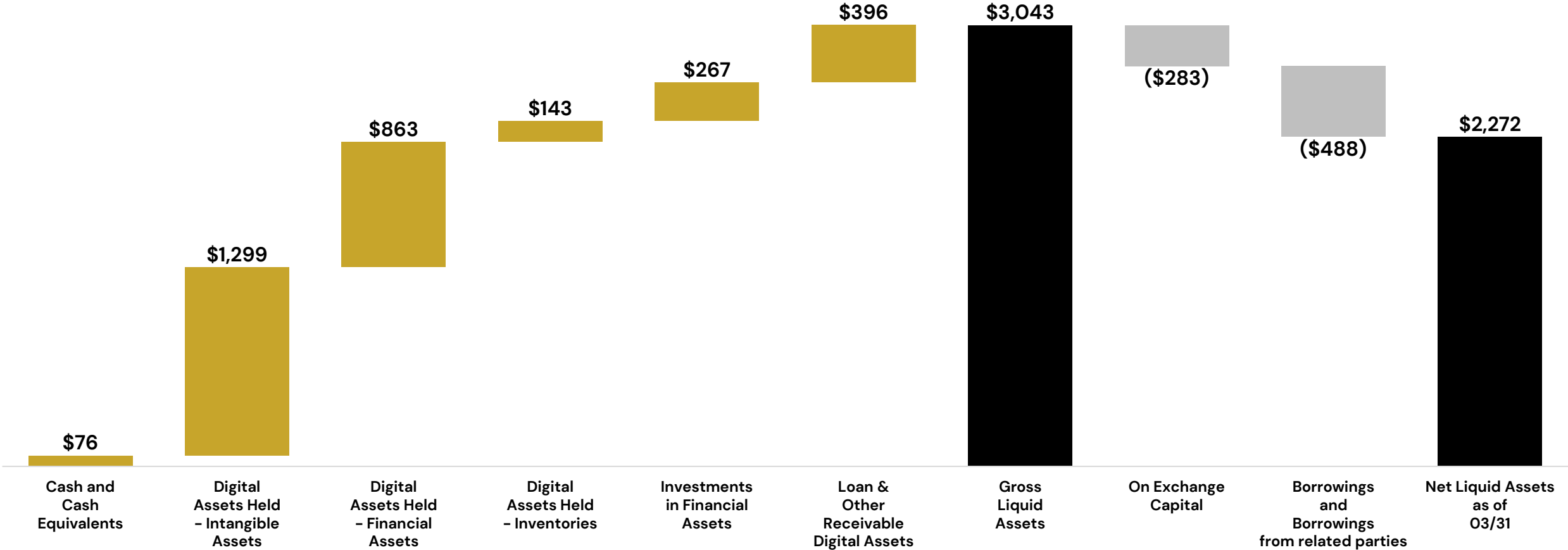
Notes:

- Ending price is the implied price, which represents the total price across the primary asset and any wrapped assets for a given token
- The balance total includes wrapped tokens, such as Wrapped Bitcoin and Wrapped Ethereum, which are combined with their native asset, as well as certain assets supplied to decentralized finance protocols
- Includes ~900 bitcoin invested in ETFs and other financial assets during 1Q 2026
- Figures presented may not sum precisely due to rounding



Net Liquid Assets & Cash Flow

Figures in \$ millions, unless otherwise noted



Cash		\$76	-	-	-	-	-	\$76	(\$5)	-	\$71
Debt		-	-	-	-	-	-	-	-	(488)	(488)
Stablecoins		-	74	603	13	-	278	968	(148)	-	820
BTC	¹	-	1,210	-	111	150	106	1,577	(111)	-	1,466
ETH	¹	-	9	-	14	-	8	30	(14)	-	17
Others		-	6	260	6	117	2	391	(6)	-	386



Notes:

1. Assumes BTC and ETH price of \$66,597 and \$2,046 as of 3/31/26, respectively

2. Figures may not sum precisely due to rounding

Adjusted Fully Diluted Shares Outstanding and Adjusted Diluted EPS

(\$ in millions, except per share data)

Weighted Average
1Q '26

Reconciliation of Diluted Weighted Average "WA" Shares to Adjusted Diluted WA Shares:

Diluted Weighted average shares of common stock outstanding	151.1
Assumed exchange of all outstanding Participating Securities ¹	6.9
Adjusted diluted WA shares outstanding	158.1
Adjusted Net Income	\$20.3
Adjusted Diluted EPS	\$0.13

EPS: Net income attributable to BLSH

Numerator:

IFRS Net income (loss) attributable to Owners of the Group	(581.7)
Net income (loss) attributable to Owners of the Group — Basic and Fully Diluted	(\$581.7)

Denominator:

Weighted average shares of common stock outstanding — Basic	151.1
Dilutive effect of stock options (net of treasury stock method) ²	2.5
Dilutive effect of RSUs	0.1
Dilutive effect of Participating Securities ¹	6.8
Net TRP warrant dilutive impact ³	—
Weighted average shares outstanding — Fully Diluted ²	160.6

Earnings per share — Basic	(\$3.85)
Earnings per share — Fully Diluted	(\$3.85)

Notes:

1. Participating Securities refers to BMC1 units (OS equivalent) held by Tom Farley (5,213,528 units) and David Bonanno (1,861,976 units) per the 20-F
2. Assumes 1Q 2026 average close price for BLSH of \$35.07 for treasury stock method in the calculation of adjusted fully diluted shares outstanding
3. The Trading Rewards Program ("TRP") is a targeted initiative designed to accelerate Bullish's market share growth — see slide 16 for program mechanics and warrant detail
4. Figures presented may not sum precisely due to rounding
5. See Definition of Certain Metrics for additional details



Adjusted Fully Diluted Weighted Average Shares Sensitivity Table

Adjusted Fully Diluted Weighted Average Shares (in millions)	
Assumed Average Share Price	Q1 2026
\$20.00	159.0
\$25.00	159.6
\$30.00	160.1
\$35.00	160.6
\$40.00	160.9
\$45.00	161.3
\$50.00	161.6
\$55.00	161.9
\$60.00	162.1
\$65.00	162.3
\$70.00	162.5
\$75.00	162.7
\$80.00	162.8

Notes:

1. Uses actual 1Q 2026 weighted average balances for basic shares, options (by tier), RSUs, participating securities, and TRP warrants
2. The TRP is a performance-based incentive program extended to eligible Bullish exchange participants, structured as a mix of warrant and cash awards and subject to modification of its terms and conditions from time to time at Bullish's sole discretion. The TRP began in November 2025 and has a minimum duration of 27 months. The warrants awarded under the TRP have a \$41.96 strike price, 7-year expiry and will vest over 3 years. The warrant expense is a non-cash item added back in the calculation of Adjusted EBITDA. As of 3/31/2026, 1.5 million warrants have been awarded to date. Cash awards are amortized over the full life of the program and reflected in adjusted results.
3. See Definition of Certain Metrics for additional details



Post-Quarter Bullish Standalone Performance

April 2026 Exchange Update

Monthly Metrics Report for April 2026
(Unaudited)

	2025												2026			
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
(B - in billions)																
Trading Volume (\$B)																
Spot - BTC	34.6	30.9	43.2	39.2	32.8	19.9	20.8	18.2	16.4	38.2	38.4	25.9	22.5	41.8	29.1	20.9
Spot - ETH	18.3	19.2	14.9	10.9	12.0	9.5	11.1	12.8	8.8	15.1	14.1	9.6	8.4	12.9	8.0	5.4
Spot - Stablecoin	19.4	20.9	17.0	13.3	10.3	8.1	12.9	8.6	8.1	19.6	18.4	13.8	11.2	19.0	13.2	9.6
Spot - Other	4.8	3.8	2.7	2.2	2.6	2.4	4.0	4.6	4.1	4.6	4.4	2.9	3.4	3.7	2.7	2.1
Total Spot	77.1	74.8	77.7	65.5	57.6	39.9	48.8	44.3	37.3	77.5	75.3	52.2	45.4	77.4	52.9	38.0
Options								0.0	0.0	0.0	2.8	6.2	4.8	3.6	3.2	5.6
Perpetual	6.6	7.8	8.0	6.8	5.8	4.1	5.0	4.6	2.2	3.0	2.7	2.6	2.0	3.1	4.4	3.4
Total Trading Volume	83.7	82.5	85.7	72.3	63.4	44.0	53.8	48.8	39.6	80.5	80.8	61.1	52.2	84.1	60.4	46.9
Average Trading Spread (bps)																
Spot	2.14	1.97	1.87	1.65	1.55	1.58	1.76	2.55	1.96	1.75	1.94	1.82	1.74	2.22	2.01	2.05
Options								1.00	0.93	1.29	1.34	1.66	1.95	2.42	1.86	2.50
Perpetual	(1.06)	(1.41)	(2.38)	(1.47)	(0.86)	(1.22)	(0.80)	(0.65)	0.21	(2.67)	(0.13)	(0.30)	(0.61)	0.37	0.09	(0.08)
Average Trading Spread	1.90	1.65	1.47	1.36	1.32	1.32	1.52	2.25	1.86	1.59	1.85	1.71	1.67	2.16	1.86	1.95
Monthly Average Volatility																
BTC	48%	44%	50%	44%	33%	28%	27%	28%	23%	38%	45%	39%	33%	61%	48%	35%
ETH	60%	78%	69%	70%	67%	54%	54%	60%	42%	58%	68%	53%	46%	82%	60% ²	44%



Notes:

1. Figures presented may not sum precisely due to rounding

2. The March 2026 ETH volatility figure has been revised from 46% to 60% to reflect updated market data; no Bullish financial metrics were affected

Re-Affirming Previously Issued Full Year 2026 Guidance Ranges

Figures in \$ millions, unless otherwise noted

Q1 2026 Actuals

Adjusted Revenue (\$M)	
Adjusted Transaction Revenue	38.0
Subscription, Services and Other	54.8
Total Adjusted Revenue	92.8
Adjusted EBITDA (\$M)	
Adjusted Operating Expenses	57.7
Total Adjusted EBITDA	35.1
Adjusted Net Income (\$M)	
Tax effect of adjusted net income before taxes	0.0
Depreciation and amortization, other	0.8
Finance Expenses	14.1
Adjusted Net Income (\$M)	20.3

Bullish Re-affirms FY 2026 Guidance

High	Low
250.0	220.0
230.0	210.0
Bullish expects to be between the mid point and upper end of Adjusted Operating Expense guide driven by investments in our tokenization platform	
60.0	52.0



Notes:

- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, and adjusted OPEX are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- Figures may not sum due to rounding

Bullish & Equiniti Combined Financial Outlook

Equiniti Transaction Summary

Financial Terms

- Bullish to acquire 100% of Equiniti for \$4.2B
- Stock consideration valued at \$2.35B in newly issued Bullish ordinary shares valued at \$38.48 per share based on Bullish's 30-day VWAP as of market close on May 4, 2026
- Bullish to assume Equiniti's existing \$1.85B debt comprised of a \$1.5B term loan (S + 3.75%, maturity December 2031), \$350M of senior notes (8.5%, maturity November 2029) and \$235M undrawn revolver (S + 3.75%, maturity December 2030)
- Transaction includes call option for Siris to acquire non-core business lines whose financials have been excluded from all disclosures regarding the transaction

Governance

- Seller receives two board seats based on post-closing ownership

Timing and Closing

- Target closing: January of 2027
- Subject to customary closing conditions and required regulatory approvals



2026E Combined Financial Outlook

Pre-Close / Pre-Synergy 2026E Outlook

Bullish Standalone

	Low	Base	High
Adjusted Transaction Revenue ²	\$140	\$150	\$160
Subscription, Services & Other	\$220	\$235	\$250
Total Adjusted Revenue	\$360	\$385	\$410
Adjusted OPEX	(\$210)	(\$220)	(\$230)
BLSH Adjusted EBITDA	\$150	\$165	\$180

Equiniti Standalone

	Low	Base	High
Issuer & Holder Services	\$670	\$685	\$705
Interest Income	\$220	\$230	\$240
Total Revenue	\$890	\$915	\$945
Adjusted OPEX	(\$490)	(\$505)	(\$525)
Capital Expenditures	(\$60)	(\$65)	(\$70)
EQ Adjusted EBITDA Less Capex³	\$340	\$345	\$350

Combined Company 2026E (Pre-close, Pre-synergies)

	Low	Base	High
Adjusted Revenue	\$1,250	\$1,300	\$1,355
Adjusted EBITDA Less Capex	\$490	\$510	\$530
Adjusted Net Income⁴	\$270	\$280	\$290

- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, and adjusted OPEX are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- Adjusted Transaction Revenue base case is 1Q26A annualized +/- \$10M
- See Definition of Certain Metrics for additional details
- Adjusted Net Income assumes \$190M to \$210M of interest expense, D&A, other and taxes of ~\$30M



2027E-2029E Combined Medium-Term Outlook

Revenue Growth

- 6-8%+ combined annual revenue growth, 2027E-2029E
- Growth targeted to accelerate over the medium-term outlook
- 20% growth from Tokenization & Blockchain Services
- Equiniti flat to low-single-digit traditional transfer agent revenue and interest income
- 2029E exit growth rate targeted at 8%+

Cost Optimization

- \$25-50M in annualized net cost takeouts vs. combined 2026E base, targeted by 2029E
- Cost synergies front-loaded during the medium-term outlook
- Interest expense broadly in-line with 2026E levels
- Medium-term outlook net effective tax rate ~20%

Profitability

- EBITDA Less Capex expected to grow ~\$100M+ per year during the medium-term outlook
- 2029E exit run-rate EBITDA Less Capex margin target of ~50%+
- Cumulative FCF of ~\$1B+ from 2027E through 2029E
- EPS growth of ~20% throughout the medium-term outlook

6-8%+

Annual Rev Growth

\$25-50M

Net Cost Takeouts vs.
Combined 2026E

~\$100M+

EBITDA Less Capex
Growth Per Year

~50%+

2029E Adjusted EBITDA
Less Capex Exit Margin

~\$1B+

Cumulative FCF
2027E-2029E



1. 2027E-2029E figures represent directional targets, not financial guidance
2. Actual results subject to closing conditions, integration execution, and market factors
3. See Definition of Certain Metrics for additional details

Appendix

Bullish Revenue Model

SUBSCRIPTION SERVICES & OTHER REVENUE	MARKET INFRASTRUCTURE		Volumes	×	Spread	+	Fees	=	Adjusted transaction revenue	
			Subscription fee	+	Balances Yield	×	Performance based upside	+	Liquidity services revenue	
	INFORMATION SERVICES		AUM	×	Asset-linked fee %	+	Indices related data revenue	=	Indices revenue	
			Subscribers	×			Subscription price	=	Data revenue	
		INSIGHTS		# of Ads	×			Cost per ad	=	Media revenue
				# of conference attendees	×	Ticket price	+	Sponsorship & other revenue	=	Events revenue



Note: Formulas displayed represent a simplified view of Bullish revenue model

Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income/(Loss) (Unaudited)

(\$ in thousands, except per share data)

	Three months ended March 31,	
	2026	2025
Digital assets sales	\$ 51,812,747	\$ 80,236,157
Cost of digital assets derecognized	(51,792,742)	(80,209,641)
Other revenues	57,482	20,304
Change in fair value of digital assets held, net	(559,584)	(246,762)
Net spread related income and change in fair value of perpetual futures on the Exchange	35	(3,702)
Change in fair value of investment in financial assets	(92,373)	(71,810)
Administrative expenses	(48,280)	(47,186)
Other expenses	(45,530)	(15,063)
Finance expense	(14,088)	(10,240)
Change in fair value of derivatives	69,197	—
Change in fair value of financial liability at FVTPL	8,500	(900)
Income/(loss) before income tax	\$ (604,636)	\$ (348,843)
Income tax benefit/(expense)	(226)	(221)
Net income/(loss)	\$ (604,862)	\$ (348,622)
Attributable to:		
Owners of the Group	(581,713)	(343,994)
Non-controlling interests	(23,149)	(4,628)
Net income/(loss)	\$ (604,862)	\$ (348,622)
Other comprehensive income/(loss)		
Items that will not be subsequently reclassified to profit or loss:		
Revaluation of digital assets held as investments	(26,636)	(99,903)
Fair value gain/(loss) on financial liabilities designated as at FVTPL attributable to changes in credit risk	14,250	6,050
	\$ (12,386)	\$ (93,853)
Items that may be reclassified subsequently to profit or loss:		
Foreign exchange differences on translation of foreign operations	(302)	543
Total comprehensive income/(loss)	\$ (617,550)	\$ (441,932)

Notes:

- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, gross liquid assets and net liquid assets are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- Figures presented may not sum precisely due to rounding



Condensed Consolidated Statements of Profit or Loss and Other Comprehensive Income/(Loss) (Unaudited) (cont'd)

(\$ in thousands, except per share data)

Attributable to:

Owners of the Group

Non-controlling interests

Total comprehensive income/(loss)

Three months ended March 31,	
2026	2025
(593,903)	(436,318)
(23,647)	(5,614)
<u>\$ (617,550)</u>	<u>\$ (441,932)</u>

Weighted average number of ordinary shares for the purposes of basic and diluted earnings/(loss) per share

Basic	151,146	113,215
Diluted	151,146	113,215
Earnings/(Loss) per share		
Basic	\$ (3.85)	\$ (3.04)
Diluted	\$ (3.85)	\$ (3.04)



Notes:

- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, gross liquid assets and net liquid assets are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- Figures presented may not sum precisely due to rounding

ASSETS

Goodwill

Other intangible assets
Property and equipment and right-of-use assets

Digital assets held - inventories

Digital assets held - financial assets

Loan and other receivables - digital assets

Derivative financial instruments

Investments in financial assetsOther assetsCustomer segregated cash

Restricted cash

Cash and cash equivalentsTotal current assets**Total assets**

1. Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, gross liquid assets and net liquid assets are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures

Condensed Consolidated Balance Sheets (Unaudited) (cont'd)

(\$ in thousands)

	March 31, 2026	December 31, 2025
LIABILITIES		
Non-current liabilities		
Borrowings from related parties	\$ 482,850	\$ 505,600
Convertible redeemable preference shares	—	—
Digital assets loan payable	4,885	5,267
Lease liabilities	12,817	14,378
Deferred tax liabilities	18	18
Other payables	—	3,000
Total non-current liabilities	<u>\$ 500,570</u>	<u>\$ 528,263</u>
Current liabilities		
Customer segregated cash liabilities	\$ 55,640	\$ 20,044
Borrowings	—	49,982
Digital assets loan payable	334	334
Lease liabilities	6,213	5,524
Other payables	58,092	54,028
Total current liabilities	<u>\$ 120,279</u>	<u>\$ 129,912</u>
Total liabilities	<u>\$ 620,849</u>	<u>\$ 658,175</u>
Net assets	<u>\$ 2,703,207</u>	<u>\$ 3,298,329</u>
EQUITY		
Share capital and share premium	\$ 5,119,254	\$ 5,110,063
Option premium on convertible redeemable preference shares	—	—
Reserves	390,214	774,224
Accumulated deficit	(2,860,139)	(2,668,100)
Total shareholders' equity attributable to the owners of the Group	<u>\$ 2,649,329</u>	<u>\$ 3,216,187</u>
Non-controlling interests	<u>53,878</u>	<u>82,142</u>
Total equity	<u>\$ 2,703,207</u>	<u>\$ 3,298,329</u>

Notes:



- Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, gross liquid assets and net liquid assets are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures
- Figures presented may not sum precisely due to rounding

Non-IFRS Measures Summarized

(\$ in thousands)

Non-IFRS Financial Measures

Adjusted transaction revenue
Adjusted revenue
Adjusted EBITDA
Adjusted Net Income
Adjusted Opex

Three months ended			
March 31,		March 31,	
2026		2025	
\$	38,017	\$	42,027
\$	92,826	\$	62,411
\$	35,149	\$	13,168
\$	20,297	\$	2,138
\$	57,680	\$	49,242

(\$ in thousands)

Gross Liquid Assets
Net Liquid Assets

Period ended			
March 31,		December 31,	
2026		2025	
\$	3,042,991	\$	3,719,681
\$	2,271,816	\$	2,859,701



Notes:

1. Adjusted revenue, adjusted transaction revenue, subscription, services and other revenue, adjusted net income, adjusted EBITDA, gross liquid assets and net liquid assets are non-IFRS financial measures. See subsequent sections including Appendix for further explanation and reconciliation to relevant IFRS financial measures

2. Figures presented may not sum precisely due to rounding

3. See Definition of Certain Metrics for additional details

Reconciliation of non-IFRS measures

(\$ in thousands)

Adjusted Transaction Revenue and Adjusted Revenue

Digital assets sales

Digital asset sales on venues other than Exchange

Digital asset sales - on our Exchange

Cost of digital assets derecognized - on our Exchange

Change in fair value of digital assets inventories, arising from purchase of digital assets on our Exchange

Transaction income

Net spread related income and change in fair value of perpetual futures

Adjusted Transaction Revenue

Subscriptions and services revenue

Change in fair value of investment in financial assets

Revaluation of digital assets held as investments

Adjusted Revenue

Adjusted EBITDA and Adjusted Net Income

Income/(loss)

Three months ended		
March 31,	March 31,	
2026	2025	
\$ 51,812,747	\$ 80,236,157	
—	(303,863)	
\$ 51,812,747	\$ 79,932,294	
(51,792,742)	(79,905,816)	
15,265	18,688	
2,712	563	
35	(3,702)	
\$ 38,017	\$ 42,027	
54,770	19,741	
—	—	
39	643	
\$ 92,826	\$ 62,411	

\$ (604,862) \$ (348,623)



Notes:

1. Figures presented may not sum precisely due to rounding
2. See Definition of Certain Metrics for additional details

Reconciliation of non-IFRS measures (cont'd)

(\$ in thousands)

Adjusted to exclude the following:

Digital asset sales on venues other than Exchange	—	(303,863)
Cost of digital assets derecognized on other venues	—	303,825
Loss/(Gain) from changes in fair value of digital assets inventories net payable to customers	150,924	115,267
Income tax expense	226	(221)
Finance expenses	14,088	10,240
Employee share-based payment expenses	5,603	5,133
Other share-based payment expenses	15,438	—
Change in fair value of loan and other receivables - digital assets	73,236	21,400
Change in fair value of digital assets loan payable	(280)	(13,305)
Change in fair value of derivatives	(69,197)	—
Change in fair value of financial liability at FVTPL	(8,500)	900
Change in fair value of investments in financial assets	92,373	71,810
Impairment losses of digital assets held - intangible assets	350,970	142,088
Impairment of right-of-use assets	591	—
Impairment of digital assets	8,239	—
Non-recurring expenses	5,487	7,085
Depreciation and amortization	772	789

Adjusted to include the following:

Revaluation of digital assets held as investments	39	643
Adjusted EBITDA	\$ 35,149	\$ 13,168

Finance expenses	(14,088)	(10,240)
Depreciation and amortization	(772)	(789)
Tax effect of adjusted net income before taxes	8	(1)
Adjusted Net Income	\$ 20,297	\$ 2,138



Notes:

1. Figures presented may not sum precisely due to rounding
2. See Definition of Certain Metrics for additional details

Gross and Net Liquid Assets

(\$ in thousands)

Digital assets held - inventories
Digital assets held - intangible assets
Digital assets held - financial assets (on Exchange)
Digital assets held - financial assets (off Exchange)
Loan and other receivable
Investments in financial assets
Cash and cash equivalents

Gross Liquid Assets

(-) Digital assets held - inventories
(-) Digital assets held - financial assets (on Exchange)
(-) Digital assets loan payable
(-) Borrowings
(-) Borrowings from related parties
(-) Cash on the Exchange

Net Liquid Assets

	March 31, 2026	December 31, 2025
	\$ 142,698	\$ 206,178
	1,298,611	1,537,071
	135,230	84,993
	728,076	952,922
	395,684	446,481
	266,640	404,144
	76,052	87,892
	\$ 3,042,991	\$ 3,719,681
	\$ (142,698)	\$ (206,178)
	(135,230)	(84,993)
	(5,219)	(5,601)
	—	(49,982)
	(482,850)	(505,600)
	(5,178)	(7,626)
	\$ 2,271,816	\$ 2,859,701



Notes:
1. Figures presented may not sum precisely due to rounding
2. See Definition of Certain Metrics for additional details



Reconciliation of Adjusted Operating Expense

(\$ in thousands)

IFRS Core Operating Expense to Adjusted Operating Expense

IFRS Core Operating Expense

Adjusted for

Employee stock-based compensation expense

Other stock-based compensation expense

Non-recurring expenses - legal and professional fees

Non-recurring expenses - compensation and benefits

Depreciation and amortization expense

Impairment of right-of-use assets

Impairment of digital assets

Adjusted Operating Expense

Three months ended			
March 31,		March 31,	
2026		2025	
\$	93,810	\$	62,249
	5,603		5,133
	15,438		-
	4,040		6,047
	1,447		1,038
	772		789
	591		-
	8,239		-
\$	57,680	\$	49,242



Notes:

- 1. Figures presented may not sum precisely due to rounding
- 2. See Definition of Certain Metrics for additional details

Definition of Certain Metrics

Adjusted transaction revenue is a non-IFRS financial measure intended to capture the fees and trading spreads earned from customers trading on our Exchange. We define adjusted transactional revenue as (i) the portion of “Digital asset sales”, as reported in accordance with IFRS, attributable to digital asset sales on our Exchange, less (ii) the “Cost of digital assets derecognized” excluding such costs from sales on venues other than the Exchange, plus (iii) the change in fair value of digital asset inventories, arising from purchase of digital assets on our Exchange (included within reported “Change in fair value of digital assets held, net”), plus (iv) transaction income (included within reported “Other revenues”), plus (v) net spread related income and change in fair value of perpetual futures on the Exchange.

We exclude digital asset sales, and the related cost of digital assets derecognized, from trading activity on venues other than our Exchange. We also exclude subscription and services revenue (included within reported other revenues). In each case, this approach is intended to ensure that our adjusted transaction revenue metric reflects the core performance of our trading operations and provides a clearer understanding of our business activities on our Exchange.

While we include change in fair value of digital asset inventories, specifically the bid-offer spread earned from the purchase of digital assets on our Exchange, as part of our adjusted transaction revenue, we do not include other reported changes in fair value, such as subsequent remeasurements and mark-to-market adjustments. This is because these remeasurements, including impairment losses of under intangible assets, are not considered part of our ongoing business operations and do not align with our intention to avoid taking directional trading positions.

Adjusted revenue is a non-IFRS financial measure intended to reflect the revenues generated by our trading and information services and also from our investing activities. We define adjusted revenue as adjusted transaction revenue, plus (i) subscription and services revenue, which is included in reported other revenues and includes interest and revenues from CoinDesk and CCData, plus (ii) for periods prior to 2024 only, change in fair value of investment in financial assets, plus (iii) the net income from DeFi protocols excluding the fair value change of underlying digital assets, that is reported under OCI.

Specifically, adjusted revenue includes the fees and trading spreads earned from customers trading on our Exchange, excludes gains or losses from the remeasurement of our digital assets and includes other fees such as interest and revenue from CoinDesk and CCData businesses that we acquired in November 2023 and October 2024, respectively.

Adjusted EBITDA is calculated as income/(loss) after tax adjusted to exclude:

- digital asset sales and the cost of digital assets derecognized on other venues, as these transactions do not directly reflect the core activities of liquidity provision and client facilitation on our Exchange. Excluding these is intended to ensure that our Adjusted EBITDA remains focused on the fundamental operations that drive our business;
- gains or losses from the remeasurement of our digital assets, as these assets are held to facilitate client trading rather than for proprietary trading purposes. Such remeasurement reflects mark-to-market (MTM) adjustments including the impairment losses of under intangible assets that are not part of our ongoing business operations and do not align with our intention to avoid taking directional trading positions. The primary focus of our business model is to provide liquidity and facilitate client transactions on our Exchange, with the key performance metric being the bid-offer spread earned from digital asset spot transactions. Including MTM adjustments would introduce volatility that is not reflective of our core operational performance and could mislead stakeholders about the true drivers of our business;
- certain non-cash charges such as share-based compensation expenses and depreciation and amortization because the amount of such expenses in any specific period may not directly correlate to the underlying performance of our business operations;
- provision for or benefit from income tax and finance expenses;
- change in fair value of derivatives and financial liability at FVTPL;
- the change in fair value of investments in financial assets related to digital asset funds. These investments are not central to our core operations, as they do not directly contribute to our primary business activities of liquidity provision and client facilitation. The fair value changes are primarily driven by the mark-to-market (MTM) adjustments of the underlying digital assets within the funds. Including these fair value changes would introduce volatility of digital assets that does not accurately represent the operational metrics that are indicative of our business performance. Our core operating performance focuses on providing liquidity and facilitating client transactions, and we aim to avoid taking directional trading positions;
- certain acquisition-related and integration costs associated with business combinations, various restructuring and other costs, and goodwill impairment charges, all of which are not normal operating expenses. These adjustments aid in the comparability of our results across periods. Acquisition related costs include amounts paid to redeem acquirees’ unvested share-based compensation awards, legal, accounting, valuation, and due diligence costs. Integration costs include advisory and other professional services or consulting fees necessary to integrate acquired businesses. Restructuring and other costs that are not reflective of our core business operating expenses may include severance costs, contingent losses, impairment charges, and certain litigation and regulatory charges; and
- the net income from DeFi protocols, excluding the fair value change of underlying digital assets, which is a component of the “Revaluation of as investments” under OCI. Deploying our digital assets in these protocols are a strategic component of our business model, providing additional yield and enhancing our liquidity management capabilities. Including this net income in Adjusted EBITDA reflects the performance of our investment activities and supports our focus on core operations.



Definition of Certain Metrics (Cont'd)

Adjusted EBITDA Less Capex is Adjusted EBITDA excluding funds used to acquire, upgrade, or maintain physical assets such as property, plants, buildings, technology, or equipment

Adjusted net income/(loss) is calculated as income/(loss) after tax adjusted by the same adjustment items taken into account for determining adjusted EBITDA, with further adjustment to add back finance expense and depreciation and amortization, and reduced by tax effect of the adjustments.

Adjusted operating expense is calculated by taking total operating expenses (which includes Administrative expenses and Other expenses) and excluding items we do not consider representative of our core, ongoing operating performance. These excluded items are Stock-based compensation expense, Depreciation and amortization expense, and certain non-recurring expenses.

We believe Adjusted Operating Expense is a useful supplemental measure for investors, as it provides a clearer view of our operational efficiency by removing non-cash expenses (depreciation, amortization, and stock-based compensation) and other items not indicative of ongoing business trends. Management uses this measure to assess business performance and to plan for future periods.

Subscription, services & other revenue is a non-IFRS financial measure intended to provide a comprehensive view of our diverse revenue streams beyond core transaction fees and spreads. This measure includes revenue from lending and liquidity services, such as interest earned from third-party lending arrangements like credit line facilities and margin loans, interest on our own cash and stablecoins, fees from liquidity services and promotional income, and revenues from CoinDesk services such as sponsorships, event admissions, and index data licensing fees. It also incorporates the net income from DeFi protocols (excluding any fair value changes of the underlying digital assets). This non-IFRS measure is calculated by taking "Subscription and services revenue" (as reported within the "Other revenues") and adding "Net income from DeFi protocols, excluding the fair value change of underlying digital assets" (as reported within "Revaluation of investments"). By consolidating these various income sources, we believe this measure offers a more distinct view of the growth and performance of our service-oriented business lines, separate from our core transaction-based revenues.

Trading volume represents the notional value of trades, i.e., the product of the quantity of assets transacted and the trade price at the time the spot transaction was executed. The quantity represents the total U.S. dollar equivalent value of matched trades transacted between a buyer and seller through our platform during the period of measurement.

Average daily volume represents the total Trading Volume for the applicable period divided by the number of trading days in such period.

Average trading spread represents total commissions earned from transactions on the Bullish Exchange for the period, expressed in basis points (bps) of the trading volume for the period. Management reviews this metric, which reflects the cost of trading on the Bullish Exchange, changes in fair value of perpetual futures, and rebates, for insight into the average revenue generated per unit of trading volume on our platform

Gross Liquid Assets is defined as the sum of (i) Digital assets held — inventories, (ii) Digital assets held — intangible assets, (iii) Digital assets held — financial assets, (iv) Loans and other receivables — digital assets (v) Investments in financial assets, and (vi) Cash and cash equivalents.

Net Liquid Assets is defined as Gross liquid assets, reduced by (i) Digital assets held — inventories, (ii) the portion of Digital assets held — financial assets on our Exchange, (iii) the portion of Cash and cash equivalents on our Exchange, (iv) Borrowings, (v) Borrowings from related parties, and (vi) Digital assets loan payable.

Adjusted Diluted Earnings Per Share "EPS" is defined as Adjusted Net Income divided by Adjusted Diluted Weighted Average Shares Outstanding. The numerator, Adjusted Net Income, is defined above. The denominator, Adjusted Diluted Weighted Average Shares Outstanding, is calculated as the basic weighted average shares of common stock outstanding determined in accordance with IFRS, plus the assumed exchange of all outstanding Participating Securities into shares of diluted weighted average shares outstanding. This adjustment reflects the fully diluted capital structure of the Company by including all equity-linked instruments that have economic participation rights. Adjusted Diluted EPS has limitations as an analytical tool and should not be considered in isolation or as a substitute for diluted earnings per share calculated in accordance with IFRS.

Adjusted Fully Diluted WA Shares Outstanding is defined as Ordinary shares outstanding plus (i) the vested and unvested portion of BMC1 Class A and Class B shares as converted into Ordinary shares (ii) the vested and unvested portion of outstanding options assuming all options are exercised for Ordinary shares (iii) the vested and unvested portion of RSU's outstanding that have not yet been delivered less (iv) the number of Ordinary shares Bullish would be able to repurchase at market price with the proceeds from the exercise of vested and unvested options.





Bullish

